

Fees Review

Presentation to MERSD School Committee
May 16, 2017

Athletics

	FY-14	FY-15	FY-16	Forecast FY-17	Budget FY-18
Coaches	\$210,727	\$216,101	\$207,197	\$210,000	\$218,000
Athletic Director & Secretary	\$95,492	\$97,167	\$98,654	\$101,102	\$102,861
Contracted Officials	\$31,659	\$32,015	\$33,201	\$33,000	\$34,000
Conference Dues	\$0	\$0	\$0	\$5,000	\$12,000
Custodial	\$4,888	\$3,699	\$3,207	\$5,000	\$4,000
General Fund Total	\$342,766	\$348,981	\$342,259	\$354,102	\$370,861
<i>% of Athletics Budget</i>	59.3%	57.9%	58.6%	59.3%	59.9%

Supplies & Materials	\$57,457	\$56,019	\$43,880	\$66,000	\$50,000
Contracted Services/Other	\$44,210	\$71,019	\$77,386	\$62,626	\$73,000
Contracted Officials	\$186	\$0	\$0	\$0	\$0
Transportation	\$106,195	\$98,957	\$90,544	\$93,000	\$105,000
Facility Rentals	\$13,133	\$15,897	\$19,467	\$15,000	\$20,000
Conference Dues	\$14,331	\$11,989	\$10,299	\$6,000	\$0
Revolving Fund Total	\$235,511	\$253,880	\$241,576	\$242,626	\$248,000
<i>% of Athletics Budget</i>	40.7%	42.1%	41.4%	40.7%	40.1%

Total Athletics Spending	\$578,277	\$602,861	\$583,835	\$596,728	\$618,861
<i>Year/Year Spending Growth</i>		4.3%	-3.2%	2.2%	3.7%

Revolving Fund Summary

User Fees	\$187,138	\$207,806	\$212,870	\$203,000	\$203,000
Gate Receipts	\$22,623	\$23,160	\$19,477	\$18,597	\$20,000
Total Revenue	\$209,760	\$230,966	\$232,347	\$221,597	\$223,000
Beginning Fund Balance	\$46,730	\$20,979	(\$1,936)	(\$11,164)	(\$32,193)
Fiscal Yr Profit/(Loss)	(\$25,751)	(\$22,915)	(\$9,229)	(\$21,029)	(\$25,000)
Ending Fund Balance	\$20,979	(\$1,936)	(\$11,164)	(\$32,193)	(\$57,193)

- Spending growth has stabilized
 - Low single digit growth in recent years
 - Assuming transportation costs increase w/new bid in FY18
- Ongoing user fee deficit of \$20-\$25K/yr
 - About 15% below level necessary to sustain 2.5% cost growth

Changes in MERSD Fee Structure

Current: Pay per Sport

- Beginning FY15:
 - \$400 1st sport HS; \$320 MS
 - \$250 2nd sport HS; \$200 MS
 - \$100 3rd sport HS; \$80 MS
- Total Collected \$200-212K/yr
 - vs. \$230K budget target
- 1.6 sports played per athlete
- Theory: flexibility to play/pay as much or as little as desired

Proposed: Pay per Sport

- Maintain pay per sport structure
 - Increased choice for students/families
- Consider 15% fee increase in FY18 to minimize losses
 - \$460 1st sport HS; \$370 MS
 - \$290 2nd sport HS; \$230 MS
 - \$115 3rd sport HS; \$95 MS
- Thereafter, assume 2.5% fee growth/yr

Bus Fees

- \$180 flat fee/yr, no family cap (\$1.00/day)
 - Applies only to riders <1.5 miles from school; others ride free
- Collections:
 - FY17: \$19.6K (equivalent of 109 passes)
 - FY16: \$24.1K (134 passes)
 - FY15: \$24.1K (134 passes)
 - Original revenue target: \$30K
- Covers 27% of non-reimbursable transportation charges (\$89K) for riders <1.5 miles
 - DESE reimburses 73% of costs for riders >1.5 miles
- ***PROPOSE: increase fee to \$225/yr (\$1.25/day)***
 - ***Forecast revenue growth of \$4K to \$23.6K***

Student Parking

- \$75/student per year (42¢/day)
- Senior priority then juniors
- Collections:
 - FY17: \$5,430 (72 students)
 - FY16: \$5,550 (74 students)
 - FY15: \$5,250 (70 students)
- ***PROPOSE: Increase fee to \$135/yr (75¢/day)***
 - ***Forecast revenue growth of \$4.4K to \$9,855***

Building Use – Current Fees

BUILDING USE FEE SCHEDULE (Approved May 14, 2013)

	1		2		3	
Space Rental	Community Non-Profit		Community Ticketed/Concessions Events		Private Events/External Groups	
	Hourly Rate	Min. Charge	Hourly Rate	Min. Charge (2 hr. min.)	Hourly Rate	Min. Charge (4 hr. min.)
Custodial Fee (in addition to rental charge)	\$42.00/hr. (weekends)	\$84.00	\$50.00/hr. (weekends)	\$100.00	\$50/hr. (weekends)	\$200.00
Utility Fee (applicable weekends and after 5:00 PM on weekdays)	\$15/hr.	N/A	\$15/hr.	N/A	\$20/hr.	N/A
Classrooms	No Charge	N/A	\$15/hr	\$30	\$50/hr.	\$200
Cafeteria/Kitchen-w/coverage*	\$25/hr.	N/A	\$33/hr.	\$66	\$50/hr.	\$200
Cafeteria - Seating Area Only	No Charge	N/A	\$50/hr.	\$100	\$75/hr.	\$300
Gymnasiums	No Charge	N/A	\$50/hr.	\$100	\$75/hr.	\$300
Computer Labs**	No Charge	N/A	\$50/hr.	\$100	\$75/hr.	\$300
Library	No Charge	N/A	\$60/hr.	\$120	\$75/hr.	\$300
Auditoriums***	No Charge	N/A	\$75/hr.	\$150	\$125/hr.	\$500
Field	\$250 per day \$125 half day	N/A	\$250 per day \$125 half day		\$400 per day \$200.00 half	
Parking Lot	No Charge	N/A	No Charge		\$5.00 per vehicle	
Canteen	No Charge	N/A	\$50 per day		\$100 per day	
Tennis Court	\$250.00 per day	N/A	\$250.00 per day		\$350.00 per day	

A school activity will take precedence over all outside activities.

*Use of cafeteria facilities requires a district cafeteria worker for health and safety reasons.

** Use will be restricted to selected groups/functions

*** Use of any District Auditorium requires a technical supervisor at the rate of \$30.00 per hour if lighting systems and/or sound system use is needed.

No charge for School/Municipal/PTO usage, although a cost recoupment fee may apply for these groups if using facilities after hours on a recurring basis. The School Business Manager will negotiate with all other groups that use facilities on a recurring basis.

Category 1 Includes: Manchester and Essex youth recreation and enrichment programs, booster clubs, local scouting units youth athletic group activities, Manchester and Essex adult recreational athletic program

Category 2 Includes: Any functions sponsored by Category 1 groups that are ticketed, or at which concessions will be sold

Category 3 Includes: Private functions, for-profit organizations and all groups that are external to the Manchester and Essex communities

Summer camps running during business hours will be charged 1 hour of custodial time per day at the Category 2 rate.

Building Use - Financials

- 3 – year revenue
 - FY16: \$59.7K
 - FY15: \$49.3K
 - FY14: \$58.6K
- 58% of revenue = community group, at cost
- Fund Balance/Reserve:
 - After cost of operation (e.g. custodial, maintenance, utilities)
 - \$114K current FB: set aside for eventual turf replacement (2 fields @\$300-400K ea)

BU Fees

- *Propose further research into comparable fees prior to increase/adjustments*